

DEAN MILLER REAL ESTATE HOME BUYING PLAN

6 POINT STRATEGY

REPRESENTATION

Representation of your interests matters and can be achieved through buyer agency.

CLOSING

During the closing process, all details must be attended to in order to ensure your terms are met in a timely and satisfactory manner

FINANCING

Whether paying cash or securing a mortgage, obtaining the proper documentation, and keeping it current is critical to strengthening your offer.



NEGOTIATION

Terms must be negotiated in your favor and statistical evidence that supports true market value must be presented during negotiations.

FEATURES

Clearly defining the desired features of your new home will enhance your search, save you time, and increase the odds of getting your offer accepted in a crowded market.

TOURING

Visiting properties will help to refine your criteria and will reveal the neighborhood lifestyle factors that are undiscoverable online.

FOLLOWING THIS STRATEGIC PLAN WILL GET YOU THE BEST PROPERTY AT THE BEST PRICE!



DEAN MILLER
— REAL ESTATE —

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